



Paul McIntee

Paul has over thirty years experience in technical and commercial management in large multinational companies and five years experience as a business consultant to SMEs. His experience encompasses creating commercial relationships and alliances, strategic and tactical business management, programme and project management as well as creating and leading teams.

He has held senior positions in technology management and commercial management within BT as well as being the 'VP Customer Projects & Commercial' during the creation of Azure, the revenue protection spin-out. Paul's international experience includes creating strategic alliances with companies in France , Germany, India and Norway, as well as creating winning proposals and leading successful bid teams .

Paul joined Obsidian in February 2007. His specialisms include commercial and business growth, programme and project management, coaching and senior leadership development. Paul is a Chartered Engineer, Fellow of the Institute of Leadership and Management, Member of the Institute of Directors and Member of the Institute of Business Consultants.