



David Downing (Managing Partner)

Dave has a strong technical background with eighteen years experience in industry, both UK and overseas, working with research organisations and industrial companies. He was Commercial Director for five years, and was then promoted to Managing Director of a UK based, international, industrial manufacturer.

He is Managing Partner of Obsidian Consulting and has been with the company for coming up to ten years. In this role he is responsible for driving the strategy and managing the business as well as being involved in consultancy assignments. Throughout his time with Obsidian Dave has been a major fee generator for the business developing strong partnerships with a number of organisations across different market sectors. He is committed to growing the business both organically and by recruiting new consultants to the team while retaining the central strategy of developing partnership relationships with Obsidian's clients so that any intervention develops their business as well the people within it.